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Andrew Coronis' Post



As most of you know giving and helping others (especially in times of need) is such a big part of our Coronis Culture and I am so proud that our dream of being able to create our own giving entity has been finally realised.

The Coronis Foundation with the help of the Mater has now been born! It's so exciting for us all to be able to have our own foundation that all of our Coronian teams and our clients past and present can get behind.

The Coronis Foundation's board is made up of some truly inspiring people who genuinely give in life to all those around them.

The board is made up of:

Anna Coronis

Anna is a graduate of Queensland University of Technology – Diploma of Education (Early Childhood) (1990) and The University of Queensland – Bachelor of Arts (Linguistics) (1996).

Anna is passionate about giving back and the power of connection for the common good. Anna volunteers with many organisations and has a special interest and experience in working with children with specific learning needs.

Jennifer Rosengreen

Jennifer is a graduate of The University of Queensland—Bachelor of Arts (Economics) (1992) and Bachelor of Laws (1995).

In 2006 Jennifer was one of three barristers in Queensland to be appointed by the Chief Justice to sit on the Legal Practitioners Admission Board. She served on this Board for more than 10 years.

Jennifer was appointed a judge of the District Court of Queensland on 11 September 2017. She is also a judge of the Childrens Court of Queensland.

Di Ames

Diane is a graduate of The University of Queensland – Bachelor of Civil Engineering (Honours) (1994) and Queensland University of Technology - Master of Engineering Science (Civil) (2001).

Diane understands first-hand the impact of the community assisting people in need. In 2012, Diane's husband became a quadruple amputee and the support of the community made the world of difference to Diane, her husband and their four young children. Diane has co-authored a book about her experiences called 'Will to Live' and has used her skills to help those in need in the community. This has included volunteering with a wide variety of organisations and as well as working for a company that provides leadership and resilience training for school children.

We are looking to set up an advisory board to help direct the foundation. The advisory board will be made up of past and present team and clients.

If you are interested in offering your services and becoming part of the advisory board, please attend the online meeting which will be held at 2pm on the 20th of December (This Wednesday).

In this meeting I will explain how you can apply, what commitment will be required and the results expected from you as a member of the advisory board. Please click below to register to the event.

https://lnkd.in/g_mBzDem

Looking forward to seeing some of your faces on the meeting on Wednesday.





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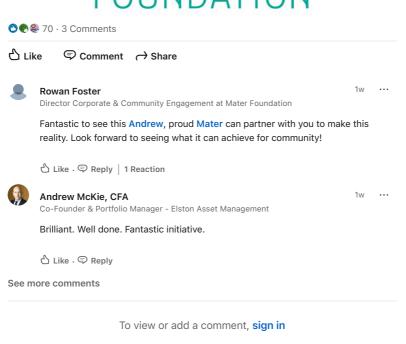
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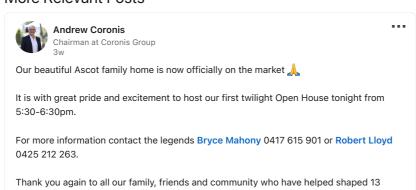
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Bennison into such a special home. I am excited for the next owners to receive as much

joy, laughs and wonderful memories here. Coronis Group

https://lnkd.in/d9PrMiCP



13 Bennison Street, ASCOT QLD 4007

https://www.coronis.com.au







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I would like to share some news that Anna and I have bought a new home and are going to be selling our beautiful family home in Ascot. It will hit the market this week.

It will go on the market with Rob Lloyd and Bryce Mahony of our Inner North (Brisbane) Hub ...ably assisted by our wonderful Director of Growth, and arguably the best agent I have ever used, Craig Gillies!

It's been a great home for us, raising all our children and we have experienced many loving times, challenging times, laughs, tears and wonderful memories we will take with us forever.

I say the word home as that's what it is, a wonderful family home that I hope the next owners receive as much joy as we have had for the last 17 years!... Bricks and mortar do not define a home ... and it does not matter size nor value ... but a true home is where joy, love and security is fostered in all our lives.

That's why it's so important that we work hard as a country and community to help and support so that that all Australians have a place they can call home.

We are off to a new project that will be lots of fun for Anna and I as we love to renovate and create legacy like we have done with 13 Bennison Street, Ascot.

On another note, it has been a great journey for me to learn (again) what all our clients go through when moving home and how it can be an anxious, stressful and somewhat insecure time ... great for me to help train our agents from a first hand experience of buying and selling.

Thanks to all our family, friends, and community who have helped shaped 13 Bennison into such a special place.

So grateful to have been able to call this home \bigwedge .



Ac and Anna





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Thought I would share this againmark yourself against the leaders in arguably one of the best business in the world .. pls share it with your leaders ... I think it is so on point ... let me know what you think? Ac.. 👍 🦾

AMAZON'S LEADERSHIP PRINCIPLES

The company's 14 principles, with condensed descriptions:

CUSTOMER OBSESSION Leaders start with the customer and work backwards.

OWNERSHIP

Leaders are owners.

INVENT AND SIMPLIFY Leaders expect and require innovation and invention from their teams and always find ways to simplify.

ARE RIGHT, A LOT Leaders are right a lot. They have strong judgment and good instincts.

LEARN AND BE CURIOUS Leaders are never done learning and always seek to improve themselves.

HIRE AND DEVELOP THE

Leaders raise the performance bar with every hire and promotion

INSIST ON THE HIGHEST STANDARDS

Leaders have relentlessly high standards — many people may think these standards are unreasonably high.

THINK BIG
Thinking small is a selffulfilling prophecy

BIAS FOR ACTION Speed matters in business.

FRUGALITY Accomplish more with less.

EARN TRUST Leaders listen attentively speak candidly, and treat others respectfully.

DIVE DEEP

Leaders operate at all levels, stay connected to the details, audit frequently, and are sceptical when metrics and anecdote differ.

HAVE BACKBONE DISAGREE AND COMMIT Leaders are obligated to respectfully challenge decisions when they disagree, even when doing so is uncomfortable or exhausting.

DELIVER RESULTS Leaders focus on the key inputs for their business and deliver them with the right quality and in a timely



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Explore the latest property trends in November with CoreLogic's comprehensive update! Gain key insights on local, state, and national markets. Don't miss out on this valuable resource! Access the full report here: https://lnkd.in/gw98HkRb

- Brisbane leads the QLD charge with a 5.6% annual surge in dwelling values. The city's property landscape is a canvas of opportunities.
- The QLD market pulses with life as new listings increase by 10.2%.
- NSW experiences a 7.5% surge in rental rates. Embrace the flourishing rental market and explore the vast opportunities in NSW.
- Regional areas in QLD are thriving with a resilient 3.1% growth in property values. From coastal retreats to rural gems, discover the untapped potential across Queensland's varied landscapes.
- QLD's rental market shines bright with an 8.1% annual increase in rates. Landlords and tenants alike seize the spotlight in a market that promises prosperity and growth.

- The national sales volume in October was 40,993, slightly below the historic five-year average of 44,813 for October. Sales volumes are gradually increasing, indicating ongoing activity in the housing market.
- Residential real estate in Australia, valued at \$10.2 trillion, significantly surpasses other major asset classes such as Australian superannuation (\$3.5 trillion), Australian listed stocks (\$2.8 trillion), and commercial real estate (\$1.3 trillion).

#CoreLogic #November #CoronisGroup #PropertyUpdate #QLD #Australia #Insights #2023







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3/11/2003 (some of you may not have been born then)

was one of the biggest days in my and my family's lives personally, professionally and spiritually.

It marks the day when Karuna came into my/our lives at Coronis

. The confident young woman in her early 20yrs walked into our little office at Stafford and has evolved and grown through thick and thin and beaten adversity to become our CEO ... like all things worthwhile it's been a tough roadtoday marks her 20yr Anniversary.

Such an incredible milestone, and an honour Ifor me to see Karuna grow , grow some more , grow even more ... and in the last 8 months as our CEO grow out of sight ... it's extraordinary... Karuna from all of us at Coronis (both past and present) thank you for all your love , sacrifices , drive to success , laughter and most importantly friendship \dots you certainly live our collective vision of "changing peoples lives for the better "and the best bit is I feel you're just getting warmed up .. like Jeff Cornford said when I ask the question of him nearly 20 years ago when she first started ... " How is Karuna going is she going to be any good " \dots and his reply still rings in my ears " Andrew , she is going to be $good \; scarily \; good \; ! \; " \; ... \; in \; short \; ... thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave the scarily good \; ! \; " \; ... \; in \; short \; ... thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave \; thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave \; thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave \; thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave \; thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave \; thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave \; thank \; you \; for \; all \; you \; have \; done \; , \; all \; you \; are \; doing \; and \; leave \; thank \; you \; for \; thank \; you \; thank \; you \; for \; thank \; you \;$ all your success you are going to achieve. with much love and great vibes ... AC





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I encourage you to delve into CoreLogic's latest property market update for October, a comprehensive report that delves into insights spanning local, state, and national markets. This invaluable resource provides a wealth of information you won't want to overlook. If staying up-to-date with the latest property market trends excites you, I highly recommend giving this report a thorough read! Access the full report here: https://lnkd.in/gtaXvRh5

Here are some key insights on the October market:

- 1. In August, Queensland continued to attract property investors, receiving 35.9% of new mortgage lending. This underlines the state's investor-friendly environment, driven by economic growth and property investment opportunities.
- Queensland's rental market demonstrates strength, with a 7.1% annual rent increase.
 This reflects consistent demand, likely influenced by the desirability of living in Queensland.
- 3. Queensland witnessed a 7.0% increase in dwelling approvals, comprising an 8.8% rise in unit approvals and a 6.0% increase in detached house approvals. This growth reflects the heightened demand for housing.
- 4. Queensland remains a compelling choice for interstate investors, with a growing number of out-of-state investors seeking opportunities. This influx suggests that Queensland is perceived as a promising real estate market for investors.
- 5. Australia's property market experiences a historic 16.1% annual increase in property values. This trend extends beyond Queensland, reflecting a broader national real estate trend.
- 6. Nationally, investors represented 35.9% of new mortgage lending in August 2023, emphasising their substantial role in the real estate market.

 ${\tt \#PropertyInsights\ \#RealEstate\ \#OctoberInsights\ \#CoronisGroup\ \#MarketUpdate}$









Dive into CoreLogic's latest September property market update! It's packed with insights covering local, state, and national markets. Don't miss this valuable resource—stay in the know about property market trends! Access the full report here: https://lnkd.in/gjw2eQA2

Here are my insights on the September property market:

- 1. The median days on market for Australian properties show a slight increase, reaching 32 days in August. This indicates an increase in selling time compared to earlier this year.
- 2. Encouraging news for sellers: Vendors are now offering smaller discounts, with the national median vendor discount improving from -4.3% to -3.8% in the three months to August.
- 3. A noteworthy surge in new property listings, recording a 16.5% rise over the winter months compared to the end of Autumn. This upswing is somewhat unusual for this season.
- 4. Despite the increase in new listings, the total number of listings still falls below the historic five-year average. This underscores robust demand and effective property absorption from the market.
- 5. Clearance rates in the combined capital cities maintain their composure, averaging 66.1% in the four weeks ending September 3rd. A clear indicator of robust housing market demand
- 6. Rental values in Australia edged up by 0.5% in August, contributing to an annual growth rate of 9.0%. While this remains elevated compared to the past decade, there are emerging signs of a gradual deceleration in rent increases.
- 7. It's important to note that while there's been a surge in new property listings across Australia, Queensland's property market retains its distinctive character. The local dynamics in Queensland are influenced by factors such as population growth, lifestyle preferences, and economic conditions.

#CoreLogic #HousingMarket #RealEstate #Australia #Insights #September #Sept2023



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Really cool career opportunity!!

We are looking for a General Manager for our Coronis Mortgage & Finance business..

The successful applicant will be responsible for accelerating the growth of this critical business nationally reporting directly to the CEO this opportunity will allow you to achieve your goals, professionally, personally and financially!

We are looking for leader that has a proven history of leading and developing teams to deliver exceptional outcomes for business, customers, shareholders and team members alike.

Most importantly you will be a winner in business and in life..

Analytical mindset with the ability to navigate complex financial scenarios. Proven track record of winning at life and want to continue to do so

Sense of humor and loves to have fun

Driven to succeed and secure long-term financial security for themselves

The type of leader people aspire to be!

Visionary leader with focus on delivering results

Someone who is ready to commit for the long-term to see the results of their efforts realised.

The applicant will need to hold a tertiary qualification in Finance, Business, or relevant discipline, an understanding of Australia's banking and finance industry - expertise in Leadership within Residential, Commercial Lending, Asset Finance and General Insurance Operations, working knowledge of AML/KYC/AFCA, an Endorsed MFAA Mentor, or eligibility and willingness to become one Proven experience as a Mortgage Broker .

If you are interested or know someone who might be please have them reach out to Karuna Mazzocchi our groups CEO karuna@coronis.com.au.





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